

Life isn't business as usual.

While practicing health safety and social distancing, we're adapting to COVID-19 to serve you.

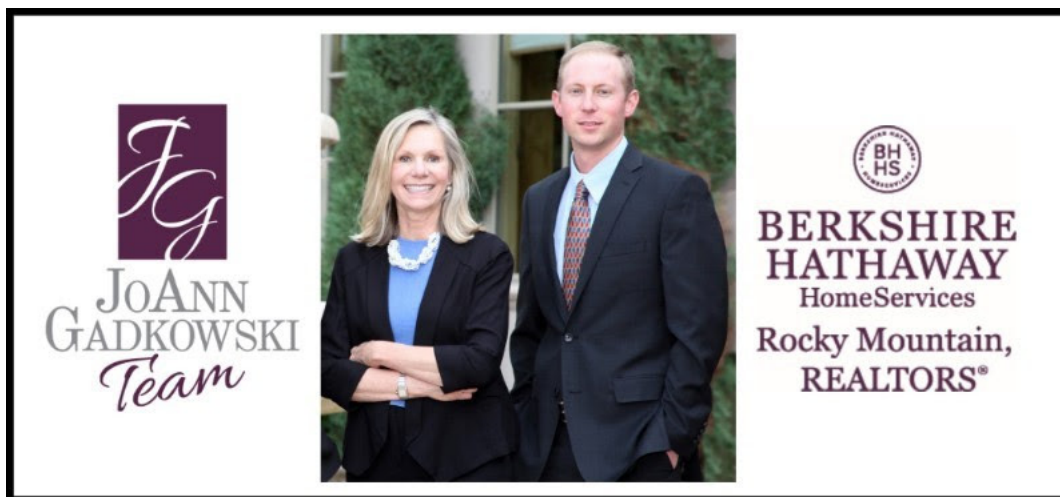
For Sellers

- To provide you with the highest standards of care, we have amplified our digital marketing efforts.
- In addition to high-impact professional photography, we are offering 3D virtual property tours.
- We are screening and pre-qualifying potential buyers prior to showings.
- The Real Estate Commission COVID-19 Addendum is in place for all contracts.
- We are holding virtual open houses instead of public ones.
- We are working with title companies and lenders to pinpoint solutions for closing issues.
- We are providing expert guidance to clients currently deciding whether or not to list their property.

For Buyers

- We are abiding by social-distancing guidelines by mask & glove wearing and hand sanitizing during showings.
- We are working virtually with our clients to preview homes through video chat showings and 3D virtual property tours (when available).
- The Real Estate Commission COVID-19 Addendum is in place for all contracts.
- We are providing expert guidance to buyers worried about the risks and uncertainties of our economy, and tailoring solutions to meet their individual needs.
- We are working with title companies and lenders to pinpoint solutions for closing issues.

Your Health is Important to Us!



Safe Practices for Safer at Home Order from the Pikes Peak Association of Realtors®

Sellers -In Person Home Showing

Make sure a wash/sanitizing station is near the door.

Require masks to be worn by everyone at all times. If providing gloves, have trash can(s) available for them.

Limit the number of people to only the people actually signing the contract.

Turn on all lights and open all doors, such as closet or cabinet doors, to limit touching.

Do not allow anyone to use the restroom(s).

Sanitize after every showing. Sanitize the lockbox after each showing.

It's a good idea to put what's required of Buyers & Agents in showing instructions.

Buyers-In Person Home Showing

Stay home if feeling sick.

Wear masks at all times, including driving to and from showings.

Take separate cars, meet at showing.

Limit the number of people to only the people actually signing the contract. If family members, such as kids, parents, etc., want to see the home, wait until **after** the contract is signed and negotiate with seller to show then.

Keep social distance while at showing.

Don't touch anything.

Don't use restrooms.

Do not stack showings. If showing appointment is missed, do not show up anyway. Reschedule showing appointment.

Vacant Homes-In Person Home Showing

Discuss with seller if/how often home will be sanitized and then disclose this information in showing instructions.

In person open houses are still not allowed. Don't do them. Period.

Colorado Department of

Public Health & Environment

PUBLIC HEALTH ORDER 20-28: SAFER AT HOME

* Adhere to all general rules or guidance on social gathering limitations when working in the field, including in someone's business or personal home.

* No meetings, showings, appraisals, consultations or gatherings of more than 10 people; these should be conducted remotely.

* Implement procedures for field-based employees to monitor for symptoms and report to management daily on health status. Refer symptomatic employees to the CDPHE Symptom Tracker.

* Maintain 6-foot distancing from other employees and customers.

* Require gloves and face coverings or masks for any in-person interactions or work being done in third-party homes or office spaces.

* Change gloves between customers.

* Inquire whether third-party homes have symptomatic individuals or individuals who have contact with known positive cases and, if they do, cease any in-person interaction and limit any in-home activities to only those which are critical and can be done without risk to service provider.

* Maintain detailed log of customer interactions to enable contact tracing (if ever needed).

* Prioritize remote work and/or personal protective equipment for people at higher risk of severe illness from COVID-19.

* Sanitize high-touch surfaces and tools or equipment after each customer visit.

* Provide guidance and encouragement on personal sanitation including frequently washing hands.

* Require service providers to stay home if showing any symptoms or signs of sickness or if they have had contact with a known positive case.

* For real estate: no open houses and no food or beverage offered during showings.

* Provide estimates, invoices, and other documentation electronically (no paper). Seek contactless payment options (whenever possible).

* Maintain 6-foot distancing. Use face coverings or masks.

* For transportation network companies, limo services and call-and-demand transportation riders, only request for necessary travel and wash hands before and after ride.